

Marketing En El Siglo Xxi Pdf

Margalina, Vasilica-Maria,Lavín, José M.

El profesional de la información como gestor de mercadotecnia: aproximación a un importante rol Carlos Luis González Valiente,2020-08-13 Este libro es el resultado de un estudio que pretende explorar nuevas esferas de actuación de los profesionales de las Ciencias de la información (CI). Es por ello que la estructura del mismo se asemeja a la de un trabajo investigativo, para con ello, destacar con solidez cada uno de los aspectos abordados en cada capítulo y sus respectivos acápites. En el mismo fungieron como tutoras la profesora titular y Dra.C. Magda León Santos y la profesora titular y Dra.C. Zoia Rivera, ambas del Departamento de Ciencias de la Información de la Facultad de Comunicaciones de la Universidad de la Habana en Cuba.

Prácticas de marketing y estudios en los mercados de consumo ,2024-06-26 El marketing está presente en la cotidianeidad del ser humano, inmerso en la vida habitual del individuo al navegar en redes sociales, en las calles, mientras se traslada a su centro de trabajo, en los alimentos que consume y en los lugares que visita. En este sentido, las organizaciones advierten los cambios que presenta el entorno para dar una respuesta mediante la generación de satisfactores acordes a las necesidades y deseos que demandan los mercados de consumo. De esta forma las prácticas contemporáneas de marketing, los mercados de consumo y las propuestas de valor contribuyen al desarrollo de la economía de las empresas, por esto se vuelve relevante analizarlas desde distintas perspectivas. Las prácticas del marketing expuestas en esta obra abordan temáticas diversas que van desde el análisis del marketing de nostalgia, en postres tradicionales en el ámbito local, hasta la identificación de factores en el comercio transfronterizo de alimentos de la región, pasando por estudios de localización de restaurantes, la caracterización de influencers gastronómicos en Sonora y el uso del merchandising en productos con sellos de advertencia. En la presente publicación se abordan diferentes escenarios del consumidor desde la óptica del marketing, en los cuales se observan diversas estrategias que en el transcurrir del tiempo han evolucionado y se han fusionado con enfoques éticos y de sustentabilidad. DOI: <https://doi.org/10.52501/cc.168>

Decolonizing Marketing Theory and Practice Hasan Gilani,2024-11-22 In academic institutions worldwide, the call to decolonize the syllabus, curriculum, and the entire university experience is growing louder and more urgent. Yet, the conversation must extend beyond blogs, hashtags, and social media trends. This book dives deep into the critical need to challenge and transform the foundations of marketing education. Addressing the urgent need for deeper conversations, this

book delves into the multifaceted process of decolonizing marketing theory and practice to foster a more inclusive field. Through an insightful collection of contributions, this book critically examines the entrenched roots of colonization, capitalism, and inequality, urging us to move beyond simply adding non-white authors and non-Western case studies to the curriculum. Decolonization should begin with a focus on inclusivity and equality, progressing towards the recognition and exploration of diverse contexts and paradigms. Through rigorous analysis and innovative perspectives, this book identifies key areas in marketing pedagogy that require decolonization, urging a move away from exclusionary practices and Western-centric ideologies. It identifies crucial areas where texts, knowledge, and contexts need to be decolonized, advocating for a paradigm shift from a culture of exclusion and Western-centric ideologies to one that embraces inclusivity and a broad range of philosophical perspectives from the non-Western world. Aimed at researchers and academics in the field of marketing, this book offers a profound exploration of teaching and learning dynamics from a more inclusive and diverse perspective. By fostering engagement with a wider audience, it seeks to enrich the discourse around marketing education with a more nuanced and enriched perspective. Decolonizing Marketing Theory and Practice is an essential resource for those committed to creating a more equitable and comprehensive understanding of marketing in a global context.

Exploring Niche Tourism Business Models, Marketing, and Consumer Experience Rodrigues, Maria Antónia, Carvalho, Maria Amélia, 2023-08-18 The transition from mass tourism to niche tourism has been a slow process. It is clear that mass tourism can damage local culture, authenticity, and resources, and niche tourism is considerably important for the future of tourism companies and destination managers. Thus, it is essential for tourism companies and destination managers to be proactive and adapt to market changes and challenges to hold a stronger position in the business environment in the future. Exploring Niche Tourism Business Models, Marketing, and Consumer Experience provides relevant theoretical and empirical research findings, an innovative and multifaceted perspective of the niche tourist experience, and an understanding of how companies adopt business models based on sustainable paradigms and innovative technologies as a way to create value. Covering topics such as business models, rural tourism, and visitor experience, this premier reference source is an essential resource for marketing managers, product developers, niche tourism executives, marketing and tourism students, business professionals, researchers, and academicians.

Marketing internacional en América latina Harold Silva Guerra, 2021-01-06 Con un enfoque práctico, el lector puede introducirse en el mundo del marketing internacional. La metodología contempla tres aspectos esenciales que facilitan el aprendizaje: la teoría, los casos y los talleres producto de la experiencia del autor como docente de marketing internacional por más de veinte años en la Escuela de Negocios de la Universidad del Norte en Barranquilla, Colombia. Los casos describen las problemáticas de las empresas latinoamericanas dedicadas al comercio internacional y las diferentes experiencias y barreras que han encontrado en el escenario internacional. Aunque se encuentran en una misma región, los

casos de las empresas latinas contextualizan a los estudiantes y docentes sobre nuestros disímiles estilos de dirección y de la diversidad de nuestra cultura empresarial.

Marketing empresarial, dirección como estrategia competitiva Sonia Janneth Limas Suárez, 2012-01-01 El marketing está conexo a un entorno cambiante que va ofreciendo permanentemente nuevos desafíos a las empresas influyendo en la competitividad. Por eso es necesario que éstas conozcan los factores y hechos que influyen en el mercado, de manera tal, que satisfagan las necesidades y deseos de sus clientes de manera eficaz. En las organizaciones, el marketing es fundamental para el éxito empresarial. Razón por la cual este texto ha sido diseñado para proporcionar herramientas que le permitan a las organizaciones diseñar, organizar, ejecutar y controlar las actividades de marketing en una organización, logrando a su vez mejorar la competitividad. El texto ha sido diseñado de manera didáctica, presentando al final de cada capítulo, la sección para recordar, resumen, autoevaluación y ejercicio de aplicación, que tiene como objetivo además de recordar y verificar lo captado en su estudio, la aplicación y presentación de propuestas que mejoren el desempeño de las actividades de marketing de las empresas. El texto ha sido diseñado de manera didáctica, presentando al final de cada capítulo, la sección para recordar, resumen, autoevaluación y ejercicio de aplicación, que tiene como objetivo además de recordar y verificar lo captado en su estudio, la aplicación y presentación de propuestas que mejoren el desempeño de las actividades de marketing de las empresas.

Competition in Higher Education Branding and Marketing Antigoni Papadimitriou, 2017-10-06 This volume provides a critical examination of branding and marketing in higher education from national, regional, and global perspectives. Contributors with expertise in higher education, sociology, comparative and international education, marketing, rankings, and educational philanthropy use novel theoretical frameworks and cases from Africa, Asia, Europe, Latin America, and the US to map the brandscape of higher education. Empirical cases and literature analysis show that brand building is becoming a deliberate goal for higher education. This book illustrates student-institution dynamics, as well as the critical role of policy and professionalization to support branding and marketing strategies in higher education in relation to equity.

Management and Inter/Intra Organizational Relationships in the Textile and Apparel Industry Margalina, Vasilica-Maria, Lavín, José M., 2019-12-27 Numerous clothing industries face highly dynamic environments, and growth in this environment depends upon both external and internal factors. External factors are represented by aggressive competition and volatile product demand. Internally, the industry must face an increasingly shorter life cycle of the product and the need to innovate both product and organizational development. The competitive advantage of the industry lies in its ability to design a value-creating system based on the management of both external and internal relationships. The successful management of these relationships relies not only on successful customer relationship management but also on effective

product supply and demand upkeep. Management and Inter/Intra Organizational Relationships in the Textile and Apparel Industry provides emerging research exploring relevant theoretical frameworks and the latest empirical research underlining the complexity of management applications within the textile industry. Featuring coverage on a broad range of topics such as consumer relationships, cultural identity, and organizational culture, this book is ideally designed for researchers, academicians, professionals, and students working in various disciplines including management, industrial organization, organizational behavior, human resource management, decision science, design science, and information and communication. Moreover, the book will provide insights and support executives and managers of the textile and apparel industry concerned with the ethic design, contamination, and the management relationships with workers, customers, suppliers, the community, and organizational development.

Dinámica de las ciudades de México en el siglo XXI Carlos Garrocho,2013

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Enfoques del marketing Héctor Godínez Jiménez, Blanca Elvira López Villarreal,2010

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