Social Business Model Canvas

Technische Universiteit Delft. Faculteit van het Industrieel Ontwerpen

Social Business Models in the Digital Economy Adam Jabłoński, Marek Jabłoński, 2019-11-09 Filling a gap in the current literature, this book addresses the social approach to the design and use of innovative business models in the digital economy. It focuses on three areas that are of increasing importance to businesses and industry today: social issues and sustainability; digitization; and new economic business models, specifically the sharing and circular economies. The authors aim to solve current scientific concerns around the conceptualization and operationalization of social business models, addressing management intentions and the impact of these models on society. Based on observation of social phenomena and the authors' research and practical experience, the book highlights best practices for designing and assessing social business models.

Social Innovation and Social Entrepreneurship Luis Portales, 2019-04-23 Social entrepreneurship and social innovation both seek to improve the world through social change. Whereas social entrepreneurship revolves around the business side of change, social innovation focuses on the processes through which that change is generated. This textbook provides a comprehensive analysis of both topics, covering all the characteristics and elements of social innovation and social entrepreneurship, from a conceptual and practical perspective. The book has four sections: 1) Basics and concepts of Social Innovation and Social Entrepreneurship; 2) Business models and generation of value in social enterprises; 3) Social innovation within traditional companies, and 4) Definition and alignment of the impact of social innovation and entrepreneurship. Students and any practitioners that want to know about social innovation or social entrepreneurship will be exposed to contemporary topics in the field as well as a variety of cases and tools for its development. With its learning objectives, reflective questions, the definition of key concepts, and exercises, this book is the definitive text for advanced undergraduate and graduate courses in social innovation and social entrepreneurship.

Foundations of Social Entrepreneurship Tanja Collavo,2022-09-08 Foundations of Social Entrepreneurship presents definitions of social entrepreneurship, explains its benefits and challenges, describes the components of an ecosystem of support, and presents practical tools to approach social entrepreneurial projects. It is designed to be easily approachable by anyone without prior in-depth knowledge of the subject. The book is divided into two parts; the first provides readers with theoretical foundations to understand the phenomenon of social entrepreneurship, its different interpretations, the context in

which it developed, and its socio-economic function. The second part of the book covers what it takes to create and manage a social entrepreneurial initiative. Pedagogical features are incorporated throughout to aid learning. They include summary tables, international case studies of social entrepreneurs from both developed and emerging economies, as well as suggested exercises and examples of how the tools presented are used in practice. Truly global in its scope, with a strong emphasis on combining theory with practice, this text should be core reading for advanced undergraduate and postgraduate students studying Social Entrepreneurship, Enterprise, and Responsible Business. Online resources include links to resources, chapter-by-chapter PowerPoint slides and instructor's manual.

<u>Social Entrepreneurship</u> Kucher, J. H.,Raible, Stephanie E.,2022-01-28 This accessible textbook provides a comprehensive guide to the building blocks of sustainable social enterprise, exploring how core elements contribute to either the success or failure of the social venture. It analyzes the key skills needed to synthesize effective business practices with effective social innovation and points out both what works and what does not. Taking a practical approach, it demonstrates how big ideas can be transformed into entities that produce lasting change.

Technology Entrepreneurship and Sustainable Development Pradeep Ray, Rajib Shaw, 2022-06-16 This book discusses the need for entrepreneurship for sustainable development from the perspective of Asia, the fastest growing region in the world. The world is now witnessing a spectacular rise of technology entrepreneurship, involving mobile phones, artificial intelligence, geospatial information systems and social media. On the other hand, governments all over the world, particularly those in low and medium income countries, are facing severe resource constraints in developing the livelihood and well-being of citizens. Although many non-government organizations (NGOs) have worked on various development projects in a number of social sectors such as health, education, disabilities, poverty alleviation and environment, there is still substantial scope for technological innovation, including more efficient, effective and user-friendly solutions in different parts of the world. This book is organized into 2 parts and consists of 17 chapters. The first part explores education and well-being, and the second part discusses the climate, environment and disaster management.

Entrepreneurship Michael Laverty, Chris Littel, 2024-09-16 This textbook is intended for use in introductory Entrepreneurship classes at the undergraduate level. Due to the wide range of audiences and course approaches, the book is designed to be as flexible as possible. Theoretical and practical aspects are presented in a balanced manner, and specific components such as the business plan are provided in multiple formats. Entrepreneurship aims to drive students toward active participation in entrepreneurial roles, and exposes them to a wide range of companies and scenarios. This is an adaptation of Entrepreneurship by OpenStax. You can access the textbook as pdf for free at openstax.org. Minor editorial changes were made to ensure a better ebook reading experience. Textbook content produced by OpenStax is licensed under a Creative Commons Attribution 4.0 International License.

The Social Innovation Imperative: Create Winning Products, Services, and Programs that Solve Society's Most **Pressing Challenges** Sandra M. Bates, 2011-12-20 "This book is a must read for anyone who cares about the well-being of humanity in our modern world." —Jake B. Schrum, President Southwestern University, Georgetown, TX "The Social Innovation Imperative advances a best practice framework to solving the world's most pressing social issues. This is a foundational guide to changing the world that will be referenced for years to come." —Michael Reynolds, Vice President, Product Development and Management, Cigna Health Care "Advancing the works of Clayton Christensen, Tony Ulwick, and others, Bates gives us a systematic approach for addressing critical human needs and the ecosystems in which they persist. This book is a blueprint to help us solve the 'right' things—the 'right' way." —Joe Grieshop, President, Chief Innovation Executive, netTrekker, Founding Partner, Knovation Lab "Bates lays out a comprehensive, needs-driven approach for creating a social innovation road map. The detailed templates she provides offer particular insight for large, complex challenges." —Sarah Miller Caldicott, author of Innovate Like Edison and Inventing The Future, great-grandniece of Thomas Edison "Bates shows how to create comprehensive innovation strategies using a six-step framework, and she gives the reader detailed 'how to' instruction for each step."—Ellen Domb, Ph.D., President, PQR Group, Founder of The TRIZ Journal About the Book: In recent years, business leaders have been investing unprecedented amounts of time and money pursuing innovation to drive profits and growth. Although far from perfected, the innovation best practices they follow are by now well established. But when your expected ROI isn't measured in dollars but in social good, the game is played very differently—which is where The Social Innovation Imperative comes in. Sandra M. Bates has spent the last decade helping major corporations create new markets for technology, consumer goods, and services. Now, she turns her attention to the social sector. The Social Innovation Imperative begins by explaining why innovation in social sectors, such as health care, conservation, and education, is unique and then provides the framework and tools that create a best practice for driving innovative change that will impact our world. Bates organizes the process into action-oriented steps you can follow to meet your goals effectively and in the most efficient manner possible. Learn how to: Investigate the Needs—define the social challenge, determine unmet needs, and examine opportunities for achieving them Innovate the Solution—devise a workable solution and develop a powerful social business model Implement the Solution—ensure the solution creates shared value and discover techniques to make certain that it does not become an orphan innovation In The Social Innovation Imperative, Bates combines everything she has learned as a high-level business consultant to offer a refreshing new approach for developing breakthrough products, programs, and services to meet society's needs. The Framework for Social Innovation outlined in this book removes the mystery from innovation success and provides a systematic approach anyone can adopt. The Social Innovation Imperative offers essential wisdom for innovators everywhere—whether nonprofits, NGOs, foundations, government agencies, or corporations—who wish to generate meaningful social value.

BITS Of Social Impact Harsh Bhargava, Sai Prameela Konduru, 2023-01-15 What is social entrepreneurship? What are the practical tips for setting up and sustaining a social impact organization? How to assess the impact of programmes run by NGOs? This book answers such questions through the real-life stories of twenty-five founders and changemakers who have made a social impact. All the founders featured in the book are alumni of BITS Pilani. The narratives cover social sectors like healthcare, education, environment, the arts and culture, and rural transformation. The book augments the thrust given to entrepreneurship and inter-disciplinary thinking and practices in the National Education Policy (NEP) 2020. The book will be of interest to the professionals in the development sector, social entrepreneurs, NGOs, impact investors, researchers, policymakers, students, educational and other institutions.

Designing the Future of E-Commerce. A Conceptual Business Model for Sustainability through "PlanetPioneer" in Malaysia Fabian Schreiner, 2024-04-03 Seminar paper from the year 2023 in the subject Business economics - Business Management, Corporate Governance, grade: 1,0, Asia Pacific University of Technology and Innovation, course: E-Business Management, language: English, abstract: Explore the innovative intersection of technology and sustainability through PlanetPioneer, a visionary conceptual e-commerce platform designed to transform Malaysia's digital marketplace. This detailed analysis delves into how PlanetPioneer leverages digital innovation to promote environmental stewardship, emphasizing the critical role of sustainable business models in the modern economy. By integrating eco-friendly practices such as recycling and upcycling into its operations, PlanetPioneer not only challenges traditional e-commerce models but also sets a new standard for sustainable consumerism. This study provides key insights into the effectiveness of green marketing strategies and the implementation of circular economy principles, offering valuable lessons for businesses aiming to combine profitability with environmental responsibility. Whether you are an entrepreneur, a policymaker, or simply someone interested in the future of e-commerce and sustainability, this work presents a compelling blueprint for harmonizing economic growth with ecological preservation.

Das Business Model Canvas am Beispiel der Baumann AG. Strategie, strategisches Management und Analyseinstrumente ,2023-12-19 Studienarbeit aus dem Jahr 2022 im Fachbereich BWL - Unternehmensführung, Management, Organisation, Note: 1,0, SRH Fernhochschule, Sprache: Deutsch, Abstract: Was bedeutet strategisches Management genau und was sind die Kernziele? Welche Aufgaben hat dabei das strategische Management und wofür wird es benötigt? Welche Instrumente zur Analyse gibt es und wie werden diese angewendet? Die Arbeit beginnt zunächst mit der Definition und Erläuterung der wesentlichen Grundlagen des strategischen Managements. Darüber hinaus wird ein Instrument des strategischen Managements, das Business Model Canvas, vorgestellt und erklärt. Weitere Instrumente werden bewusst ausgeschlossen, da dies den Rahmen der Arbeit sprengen würde. Des Weiteren werden verschiedene Wachstumsstrategien vorgestellt und erläutert. Kapitel 2 schließt mit einer Zusammenfassung ab. Kapitel 3 konzentriert sich auf die praktische Anwendung.

Begonnen wird mit der Vorstellung des Maschinenbauunternehmens Baumann AG. Darauf folgt die strategische Unternehmensanalyse unter Anwendung des Instrumentes Business Model Canvas. Dabei werden die Schlüsselfaktoren des Geschäftsmodells innerhalb der neun verschiedenen Felder herausgearbeitet, um einen guten Gesamtüberblick über das Geschäftsmodell der Baumann AG zu erhalten. Anschließend wird evaluiert, welche Wachstumsstrategie für die Baumann AG geeignet ist. Im darauffolgenden Kapitel 4 werden die Erkenntnisse und Ergebnisse aus Kapitel 3 aber auch die Chancen und Herausforderungen kritisch diskutiert. Die Arbeit wird anschließend in Kapitel 5 mit einem Fazit beendet.

An Electric Vehicle Conversion Start-Up. Development of a Business Model Approach Fabian Hoeft, 2019-10-24 Master's Thesis from the year 2019 in the subject Business economics - Business Management, Corporate Governance, grade: 1,3, Niederrhein University of Applied Sciences Krefeld (School of Business and Economics), language: English, abstract: Today's world of mobility is characterised by a high degree of dynamism and change is becoming apparent. Currently, around 45 million passenger cars with conventional combustion engines, powered by diesel or petrol, are registered in Germany. The share of electric vehicles is still well below one per cent. Nevertheless, the voices for sustainable and environmentally friendly transport are becoming louder. One political measure in this respect is the implementation of driving bans in major German cities for some conventional combustion cars. Car electrification is a solution for converting cars with conventional combustion engines to electric drives. In the context of this thesis, car electrification is regarded as a transition solution towards a nationwide electrified transport network of new electric cars. A comprehensive concept of a business model approach from a start-up perspective has been developed based on the analysis of the environment, industry, and customer needs. Analysing the structure of the electrical conversion industry revealed that the subject of car electrification is hardly widespread and that current suppliers have only converted a smaller number of cars. Besides the small scale of implementation, the operational execution by existing suppliers can be considered weak in terms of competitiveness and sustainability. The analysis of the needs of potential customers of car electrification using qualitative and quantitative methods has led to incredibly valuable insights for the development of the business model approach. A high openness to purchase was expressed, considering some of the factors mentioned, such as a test drive with an electrified car before purchase and a durability guarantee of the conversion. The high relevance of initial acquisition costs compared to operating expenses in the purchase decision for passenger cars is another precious insight. The business model approach developed based on the findings obtained differs fundamentally from the strategies of today's providers. By incorporating the existing infrastructure of workshops and service points, proximity to the end customer and scalability of the business operation can be achieved. Partnering with universities and industry are two critical elements in the development of a sustainable, secure, and user-friendly technical solution.

Das Geschäftsmodell von Social Media Influencern Jonas Keller, 2021-03-17 Bachelorarbeit aus dem Jahr 2018 im

Fachbereich BWL - Offline-Marketing und Online-Marketing, Note: 1.3, Universität St. Gallen (Institut für Customer Insight), Sprache: Deutsch, Abstract: Die Arbeit untersucht, wie Social Media Influencer mit Bildern und Videos Geld verdienen können. Dabei werden die zentralen Bestandteile des Geschäftsmodells von Social Media Influencer anhand einer explorativen Studie identifiziert. In Form einer qualitativen Vorstudie werden Interviews durchgeführt, welche anhand einer thematischen Analyse ausgewertet werden. Aus den gewonnenen Erkenntnissen der qualitativen Vorstudie, der etablierten Systematik für Geschäftsmodelle von Osterwalder und der relevanten Literatur für Influencer wird die quantitative Hauptstudie in Form einer Online-Umfrage formuliert. Aus den resultierenden Ergebnissen der durchgeführten explorativen Studie werden die zentralen Bestandteile des Geschäftsmodells von Social Media Influencern im Konzept Business Model Canvas von Osterwalder konsolidiert. Daraus werden Empfehlungen für Marken in Zusammenarbeit mit Influencern abgeleitet. Resultierend aus der explorativen Studie werden die zentralen Bestandteile Follower und Marken als Kundensegmente, Interaktion mit Followern und Austausch mit Marken als Kundenbeziehungen und Social Media-Kanäle als Kanäle identifiziert. Weiter werden Content und Werbeplattform als Wertangebote, Kollaborationen als Schlüsselaktivitäten und Marken, andere Influencer wie auch Agenturen als Schlüsselpartnerschaften ermittelt. Zusätzlich werden Reichweite, Persönlichkeit und Glaubwürdigkeit als Schlüsselressourcen, Equipment und Produktion des Contents als Kostenstruktur und Bezahlungen von Marken oder eigene Produkte/Dienstleistungen als Einnahmequellen eruiert.

The Development of an E-Commerce Model in the Luxury Industry Anastasia Sobolev,2018-01-02 The demand for luxury goods is continuously increasing. As the population in most cities rises, the number of potential buyers increases, too. Additionally, most social classes steadily grow wealthier which is why more people can afford luxury goods. Still, luxury brands stand for exclusivity, elegance and scarcity. But in the recent past, a conflicting development changes traditional business. The innovative approach of digitalization exerts pressure on luxury brands and still is determined as one of the most influential trends in the whole industry. The internet is accessible to everyone and represents a retail channel that sells mass products at discounted prices. Luxury industry has to find possibilities to manage the growing phenomenon of e-commerce while preserving the brand image from dilution. But how can the luxury industry benefit from the technological innovation? Is it possible to integrate this growing and profitable mass market channel into the privacy of the exclusive luxury strategy? Anastasia Sobolev examines how the incongruences between the internet and the luxury industry can be solved. She develops an e-commerce model which offers useful solutions for luxury brands in order to expand their distribution network. In this book: -luxury industry; -e-commerce; -digitalization; -luxury brands; -mass media

<u>Business-Model-Innovationen für die Musikdistribution im Interaktiven Web</u> Saskia Amend,2015-01-14 Magisterarbeit aus dem Jahr 2013 im Fachbereich BWL - Sonstiges, Note: 3,0, Friedrich-Alexander-Universität Erlangen-Nürnberg (Institut für Wirtschaftswissenschaften), Sprache: Deutsch, Abstract: Parallel zum Auftreten moderner Informations- und

Kommunikationstechnologien kommt dem Business Model innerhalb der Forschung und Praxis in den letzten Jahren vermehrt Aufmerksamkeit zu. Obwohl bis zum jetzigen Zeitpunkt keine einheitliche Definition darüber besteht, was ein Business Model genau ist, kristallisiert es sich dennoch als neues Analyseinstrument heraus, das im Rahmen der Verlagerung vieler ökonomischer Teilbereiche in den virtuellen Raum vermehrt Anwendung findet. Es nimmt dabei überwiegend eine holistisch-systemische Perspektive ein und schlägt unter Einbezug organisatorischer Elemente sowie externer Akteure eine Brücke zwischen verschiedenen Analyseeinheiten. Auf Grund des Einzuges moderner Internettechnologien wurden ferner Kundenbeziehungsmuster und Wettbewerbssituationen modifiziert. Insofern erweist es sich im interaktiven Web zunehmend von zentraler Bedeutung, wie eine Unternehmung gestaltet ist, als was sie letztlich hervorbringt: das WIE wird quasi ausschlaggebender als das WAS. Das Business Model wird in Form der Business-Model-Innovation – also der Evaluierung und Optimierung seiner Bestandteile – daher oft selbst als Wettbewerbsvorteil diskutiert. Das Ziel der vorliegenden Arbeit ist es, darzulegen, welche Rolle das Business-Model und die Business-Model-Innovation im Falle der Musikdistribution im interaktiven Web spielen. Ferner stellt der Versuch der Findung spezifischer Indikatoren für die erfolgreiche Umsetzung von Business-Model-Innovationen innerhalb dieses Marktsegmentes in der Praxis einen wichtigen Teil der Zielsetzung dar.

Product and Process Design Principles Warren D. Seider, Daniel R. Lewin, J. D. Seader, Soemantri Widagdo, Rafiqul Gani, Ka Ming Ng, 2016-05-23 The fourth edition enhanced eBook update of Product and Process Design Principles contains many new resources and supplements including new videos, quiz questions with answer-specific feedback, and real-world case studies to support student comprehension. Product and Process Design Principles covers material for process design courses in the chemical engineering curriculum—demonstrating how process design and product design are interlinked and their importance for modern applications. Presenting a systematic approach, this fully-updated new edition describes modern strategies for the design of chemical products and processes. The text presents two parallel tracks—product design and process design—which enables instructors to easily show how product designs lead to new chemical processes and, alternatively, teach product design as separate course. Divided into five parts, the fourth edition begins with a broad introduction to product design followed by a comprehensive introduction to process synthesis and analysis. Succeeding chapters cover the products and processes of design synthesis, design analysis, and design reports. The final part of the book presents ten case studies which look at product and process designs such as for Vitamin C tablets, conductive ink for printed electronics, and home hemodialysis devices. Effective pedagogical tools are thoroughly and consistently implemented throughout the text.

Maynard's Industrial and Systems Engineering Handbook, Sixth Edition Bopaya Bidanda, 2022-09-16 The classic industrial engineering resource—fully updated for the latest advances Brought fully up to date by expert Bopaya M. Bidanda, this go-to handbook contains exhaustive, application-driven coverage of Industrial Engineering (IE) principles, practices,

materials, and systems. Featuring contributions from scores of international professionals in the field, Maynard's Industrial Engineering Handbook, Sixth Edition provides a holistic view of exactly what an Industrial Engineer in today's world needs to succeed. All-new chapters and sections cover logistics, probability and statistics, supply chains, quality, product design, systems engineering, and engineering management. Coverage includes: Productivity Engineering economics Human factors, ergonomics, and safety Compensation management Facility logistics Planning and scheduling Operations research Statistics and probability Supply chains and quality Product design Manufacturing models and analysis Systems engineering Engineering management The global Industrial Engineer IE application environments

Management Angelo Kinicki, Denise Breaux Soignet, 2002

Design Issues ,2019 The first American academic journal to examine design history, theory, and criticism, Design Issues provokes inquiry into the cultural and intellectual issues surrounding design. Regular features include theoretical and critical articles by professional and scholarly contributors, extensive book reviews, illustrations, and a section for reader response. Special issues concentrate on particular themes, such as artificial intelligence, product seminars, design in Asia, and design education.

<u>Delft Design Guide</u> Technische Universiteit Delft. Faculteit van het Industrieel Ontwerpen, 2014-04-15 an overview of product design approaches and methods used at the faculty of Industrial Design Engineering at the TU Delft.

Mapping Innovation (PB) Greg Satell,2017-05-26 Map the innovation space—and blaze a path to profits and growth Countless books, articles, and other advice promise leaders solutions to the complex challenges they face. Some offer quick, silver-bullet remedies—a straight line to success!—and some are so technical that readers get lost before they begin. Now, there's Mapping Innovation, a refreshing alternative in the crowded business innovation space. Engaging and informative without sacrificing substance and expertise, this groundbreaking guide provides thorough background on some of the greatest innovations of the past century as well as . It details the processes that advanced them from inception to world-changing products—and shows you how to replicate their success. Business innovation expert Greg Satell helps you find your way by revealing the four models of innovation: Basic Research, Breakthrough Innovation, Sustaining Innovation, and Disruptive Innovation. One size does not fit all, so he provides a framework—the Innovation Matrix—for discovering which "type" of innovation process best suits the problem you need to solve. It's about asking the right questions, so that you can apply the right strategies to the problems you need to solve. In the end, you'll have a crystal clear model for disrupting the marketplace, scaling your efforts to propel your enterprise forqward, and leverage digital platforms to your advantage. Mapping Innovation offers a simple and accessible but powerful approach to developing a strategy that will put you light years ahead of the competition!.

This book delves into Social Business Model Canvas. Social Business Model Canvas is a vital topic that must be grasped by everyone, ranging from students and scholars to the general public. The book will furnish comprehensive and in-depth insights into Social Business Model Canvas, encompassing both the fundamentals and more intricate discussions.

- 1. This book is structured into several chapters, namely:
 - Chapter 1: Introduction to Social Business Model Canvas
 - Chapter 2: Essential Elements of Social Business Model Canvas
 - Chapter 3: Social Business Model Canvas in Everyday Life
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 - ∘ Chapter 5: Conclusion
- 2. In chapter 1, the author will provide an overview of Social Business Model Canvas. This chapter will explore what Social Business Model Canvas is, why Social Business Model Canvas is vital, and how to effectively learn about Social Business Model Canvas.
- 3. In chapter 2, the author will delve into the foundational concepts of Social Business Model Canvas. This chapter will elucidate the essential principles that need to be understood to grasp Social Business Model Canvas in its entirety.
- 4. In chapter 3, the author will examine the practical applications of Social Business Model Canvas in daily life. The third chapter will showcase real-world examples of how Social Business Model Canvas can be effectively utilized in everyday scenarios.
- 5. In chapter 4, the author will scrutinize the relevance of Social Business Model Canvas in specific contexts. This chapter will explore how Social Business Model Canvas is applied in specialized fields, such as education, business, and technology.
- 6. In chapter 5, the author will draw a conclusion about Social Business Model Canvas. This chapter will summarize the key points that have been discussed throughout the book.
 - This book is crafted in an easy-to-understand language and is complemented by engaging illustrations. This book is highly recommended for anyone seeking to gain a comprehensive understanding of Social Business Model Canvas.

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Social Business Model Canvas Introduction

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