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Plan de negocios Richard Stutely, 2000

Microeconomía Michael Parkin, Gerardo Esquivel, 2006

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La preparación del plan de marketing David Parmerlee, 2002 Este libro le guiará por las distintas tareas básicas del desarrollo de un plan de marketing completo y efectivo. Le enseñará cómo determinar sus objetivos, seleccionar estrategias de marketing que le permitan alcanzar dichos objetivos, establecer un marketing mix que integre todas las actividades de marketing dirigidas a los clientes, desarrollar una gestión de proyectos y una programación realista de medios de comunicación.

Proyectos o planes de ventas en pirámide, 1992

Human Resource Management Gary Dessler, 2000 For Human Resource Management (HRM) and Personnel courses. The #1 best-selling HRM book in the market, Dessler's Human Resource Management provides a comprehensive review of personnel management concepts and practices in a highly readable form. This edition focuses on the high-performance organization building better, faster, more competitive organizations through HR; while continuing to offer practical applications that help all managers deal with their personnel-related responsibilities.

Mapa económica internacional, 1989

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El Automovil americano ,1921

United States Economist, and Dry Goods Reporter ,1916

Revista económica y financiera Universidad Nacional Mayor de San Marcos. Facultad de Ciencias Económicas y Comerciales,1942

Prepare un buen Plan de Marketing Ros Jay,2002 Un buen Plan de Marketing es una de las principales claves del éxito empresarial. Este libro expone cómo prepararlo en una semana aprendiendo a: -Investigar el mercado, así como su empresa, sus clientes y sus productos. -Fijar objetivos -Convertir los objetivos en planes de acción -Diseñar las estrategias de marketing -Utilizar el plan de marketing

Finanzas para profesionales de marketing y ventas Joan Massons Rabassa,2014-02-28 Un libro que es capaz de puntualizar los elementos de conflicto entre el marketing y las finanzas, por fuerza requiere una experiencia práctica en el tema. Joan Massons ha demostrado por años que es el indicado para hacerlo. Finanzas para profesionales de marketing y ventas recoge mucha de la experiencia que el autor ha desarrollado tanto como ejecutivo, como consejero y consultor, y la traduce en un texto ágil, práctico y con mucho humor.

El Plan de Marketing William A. Cohen,2007-11 Todas las empresas necesitan del márketing para tener éxito, y la clave de tal enfoque se encuentra en el plan de márketing.Este libro conducirá al lector, paso a paso, a través de una serie de procedimientos y formularios, a saber qué hacer, cómo y por qué hacerlo. No se trata de un procedimiento teórico, ni de una idea a medio terminar; ha sido puesto a prueba en cientos de ocasiones, y funciona.

Estrategía empresarial Eliseo C. Miro,1976

Introducción al Marketing en Aviación Comercial Wilhelm Hamm,1994

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