

# Modelo De Contrato De Comisin Por Intermediacin

**PÉREZ FERNÁNDEZ, DAVID, GONZÁLEZ TABARES, RAFAEL**

*Modelos de contratos internacionales* Marta de la Fuente, Alberto Echarri, 1999

**UF1723 - Dirección y estrategias de la actividad e intermediación comercial** M<sup>a</sup> Carmen Miranda

Leyva, 2015-03-26 La finalidad de esta Unidad Formativa es enseñar a obtener información y organizarla para la toma de decisiones de estrategias y planificación comercial, identificar oportunidades de negocio en la actividad de ventas e intermediación comercial, colaborar en la elaboración del plan y argumentario de ventas y obtener y procesar la información necesaria para garantizar la disponibilidad de productos y capacidad de prestación del servicio al cliente. Para ello, en primer lugar se analizará el marco económico del comercio y la intermediación comercial, para posteriormente profundizar en las oportunidades y en la puesta en marcha de la actividad de ventas e intermediación y en el marco jurídico y contratación en el comercio. Por último, se estudiará la dirección comercial y la logística comercial.

**Venta técnica** PÉREZ FERNÁNDEZ, DAVID, GONZÁLEZ TABARES, RAFAEL, 2017-04-27 Este libro desarrolla los contenidos del módulo profesional de Venta Técnica, del Título Profesional de Técnico en Actividades Comerciales, perteneciente a la familia profesional de Comercio y Marketing, según el Real Decreto 1688/2011, de 18 de noviembre, así como los añadidos con posterioridad por las distintas comunidades autónomas en sus respectivos currículos. La obra, estructurada en siete unidades, introduce al lector en la «venta compleja» (la que se aleja bastante del mero despacho de productos o de la venta en autoservicio), un tipo de venta especializada necesaria tanto en la comercialización de bienes industriales o en la de productos tecnológicos y de alta gama, como en la de servicios intangibles e inmuebles. Todos estos son tipos de venta que se apoyan en las técnicas de gestión comercial vía telefónica conocidas como telemarketing. Cada unidad consta de un breve texto introductorio y de un contenido explicativo posterior en el que el alumno podrá encontrar fotos, figuras, gráficos, documentos y mapas conceptuales. Además, el texto incluye gran cantidad de actividades propuestas y finales (tipo test, de comprobación, para completar, casos prácticos, visitas virtuales; tanto en grupo como individuales), que le ayudarán a completar su estudio de manera progresiva, y que le facilitarán el aprendizaje y la comprensión de los temas explicados. Por todo ello, esta obra es una eficaz y útil herramienta para alumnos, profesores y centros, así como para otros profesionales interesados en este apasionante tema.

**Desafíos del regulador mercantil en materia de contratación y competencia empresarial** Miranda Serrano, Luis

María, Pagador López, Javier, 2021-10-01 Los bienes digitales, los extraordinarios desarrollos de la inteligencia artificial y su aplicación a los procesos productivos, así como los nuevos mercados y operadores surgidos a su sombra, obligan a reconsiderar muchas de las convicciones que los juristas podíamos considerar indiscutidas hace apenas unos años. Ante estas nuevas realidades, ni los protagonistas del tráfico económico, ni la academia ni, naturalmente, el regulador mercantil pueden permanecer indiferentes o impasibles. Resulta así plenamente justificada la publicación de esta obra colectiva, que tiene su origen, primero, en varios Proyectos de Investigación de Excelencia (dos nacionales y uno autonómico) y, más tarde, en un Congreso internacional celebrado en 2021 en la Universidad de Córdoba (en concreto, en su Facultad de Derecho y Ciencias Económicas y Empresariales) y precedido de varios Seminarios desarrollados todos ellos en ese mismo lugar. Como se infiere de su propio título, este libro colectivo, dirigido por los profesores Luis María Miranda Serrano y Javier Pagador López, persigue ofrecer a la comunidad jurídica un conjunto de reflexiones acerca de los importantes retos y desafíos que ha de afrontar el regulador nacional ante la nueva realidad sumariamente descrita, especialmente en dos ámbitos tan relevantes de la actividad externa de la empresa como son la contratación mercantil y la competencia empresarial. La coordinación de la obra ha estado a cargo de los profesores José Manuel Serrano Cañas, Antonio Casado Navarro y Pedro Mario González Jiménez, todos ellos de la Universidad de Córdoba.

**La contratación electrónica mediante plataformas en línea** María Teresa Álvarez Moreno, 2021-07-01 En esta monografía se aborda la contratación en línea a través de plataformas electrónicas, desde todas sus perspectivas contractuales, esto es, se estudian todas las relaciones entre los sujetos intervinientes, pero partiendo de la premisa básica de que se trate de contratación con consumidores. En primer lugar se realiza una aproximación conceptual a este nuevo modelo de negocio. Se examinan los contratos que se celebran bilateralmente entre los sujetos, así como la estructura trilateral de este nuevo sistema de contratación, analizando su configuración y naturaleza jurídica y los derechos y obligaciones de las partes contratantes. Y se adentra la autora en la cuestión más comprometida, cual es plantear el posible régimen de responsabilidad de las plataformas electrónicas intermediarias en la contratación de bienes y servicios con consumidores, estudiando la jurisprudencia comunitaria y española, así como las nuevas propuestas normativas europeas y la incipiente regulación, para proponer un sistema de responsabilidad de las plataformas. Esta monografía ha tenido en cuenta, inclusive, la reciente Propuesta de Reglamento europeo de Ley de Servicios Digitales. María Teresa Álvarez Moreno es Catedrática de Universidad y Directora del Departamento de Derecho Civil, de la UCM. Es miembro de la Comisión Académica de Doctorado de la Facultad de Derecho, y de su Comisión Permanente. Desde 2020 es miembro permanente del Colegio Docente del Doctorado del Dipartimento di Giurisprudenza de la Università Parthenope. Es Presidente de Colegio Arbitral de la JAC del Ayuntamiento de León, desde 2003. Autora de varias monografías, coordinadora de otras dos, cuenta con un centenar de publicaciones entre artículos y capítulos de libro. Las líneas de investigación predominantes son el

Derecho de contratos, la protección del consumidor, la mediación como medio de solución de controversias, y la protección de las personas con discapacidad. Su trayectoria profesional está reconocida con cinco quinquenios docentes, tres sexenios de investigación y uno de transferencia. En la actualidad es IP del Proyecto I+D, "Desafíos del derecho de sucesiones en el s. XXI: Una reforma esperada y necesaria".

**Políticas de marketing** ESCRIBANO RUIZ, GABRIEL,ALCARAZ CRIADO, JAVIER IGNACIO,FUENTES MERINO, MILAGROS,2014-01-01 Esta obra actualizada y adaptada a la nueva legislación (LOE) desarrolla los contenidos del módulo profesional de Políticas de Marketing, común a los Ciclos Formativos de grado superior correspondientes a los títulos de Técnico Superior en Gestión de Ventas y Espacios Comerciales y de Técnico Superior en Marketing y Publicidad, pertenecientes a la familia profesional de Comercio y Marketing, desde una perspectiva eminentemente práctica. Políticas de marketing se inicia con un análisis del entorno y la competencia desde un sentido amplio, para ir adentrándose a medida que se avanza con las Unidades en un análisis más exhaustivo de las diferentes variables de marketing mix. Finaliza el libro con el plan de marketing, momento en el que se ofrece una visión de conjunto de todo lo aprendido. Cada una de las doce Unidades en las que se divide el libro se acompaña de numerosas actividades propuestas, resueltas, lecturas sobre casos reales y elementos gráficos para facilitar la comprensión del contenido. El resumen final de cada Unidad sintetiza los conceptos fundamentales explicados. Además, la Unidad se cierra con una gran variedad de actividades finales: actividades de comprobación, que permitirán al alumno evaluar si ha asimilado la parte teórica del tema trabajado; y actividades de aplicación y ampliación, que le permitirán confrontar los conocimientos adquiridos con situaciones reales, y aplicarlos en situaciones simuladas, pero próximas a la realidad, en las que deberá construir posibles soluciones a partir de los conocimientos adquiridos. La metodología utilizada y la cantidad y calidad de contenidos y actividades, facilitarán la labor del profesor y el estudio del alumno, convirtiéndose este libro en una herramienta imprescindible para el estudio del marketing y para cualquier otra persona (docente, estudiante o trabajador en activo) que esté interesada en profundizar en los conceptos que se desarrollan a lo largo de sus páginas o en utilizarlo como libro de consulta.

**Revista jurídica argentina "La Ley."** ,1990

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**Boletín de la Dirección General Impositiva** ,1993

**El fraude bursatil de 1987** César Fentanes Méndez,1997

**El marco legal del mercado mexicano de valores** Antonio Ocampo Echazaz,1995

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**Diario oficial de la República Oriental del Uruguay** Uruguay,1957

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**Supplement to the Official Journal of the European Communities** ,1996

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**Acta** Argentina. Congreso de la Nación. Senado de la Nación,1959

**Diccionario jurídico nicaragüense** Pedro R. Gallo Aguirre,2008

**La negociación colectiva en el sector agrario** Manuel Ramón Alarcón Caracuel,2005 Analiza la evolución normativa del sector agrario desde la perspectiva laboral y su situación actual, y examina el contenido, el ámbito y la estructura de la negociación colectiva y de los convenios colectivos en este sector.

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