

Die 24 Gesetze Der Verführung Free

LM Reder

Seduktion als persuasiver Sonderfall in Robert Greenes "24 Gesetze der Verführung": Was darf der Seduktor, was der Orator nicht darf? Andreas Glombitza, 2006-04-11 Studienarbeit aus dem Jahr 2005 im Fachbereich Rhetorik / Phonetik / Sprechwissenschaft, Note: 1,0, Eberhard-Karls-Universität Tübingen (Seminar für Allgemeine Rhetorik), Veranstaltung: Ars Seducendi, Sprache: Deutsch, Abstract: „All is fair in love and war“, so sagt ein altes Sprichwort: Im Krieg und in der Liebe sei alles erlaubt. Liest man nur das Vorwort des populären Ratgebers „Die 24 Gesetze der Verführung“ von Robert Greene, bekommt man den Eindruck, dies ist sein Programm. Vom „Kampf um die Macht“¹ ist da die Rede, von „Verführung als weiblicher Variante der Kriegführung“², von der „Perspektive des Kriegers“³, die ein Verführer einnehmen müsse, auch davon, ein Opfer „in die Irre [zu] führen“, bis es schließlich durch den sexuellen Akt „weiter versklavt“⁴ werde. Das Sprichwort und Greenes martialische Metaphorik implizieren eine Art wesenhafte Verbindung von Liebe und Krieg: sie könnte darin bestehen, daß beide sich schlecht unter herkömmlichen moralischen Kategorien verhandeln lassen – indem beide scheinbar eine Art Verkehrung der Welt mit sich bringen. Zumindest könnte man sagen: einiges ist im Bereich der Partnerwerbung erlaubt, was in der Normalkommunikation verboten ist. Greene geht soweit, zu behaupten, als Verführte (also Verliebte) „verlieren [wir] die Fähigkeit des logischen Denkens und verhalten uns auf mancherlei Weise so irrational, wie wir es sonst nie tun würden“⁶ – der Verführer solle diesen Zustand induzieren. Verführung sei schließlich „eine Form der Täuschung“, und „Verführer [scheren] sich nicht um die Meinung anderer Menschen“⁷. Wenn wir uns einer Kunst der Verführung von innerhalb der Rhetoriktheorie aus nähern wollen, können wir mit einem derart kriegerischmanipulativen Ansatz natürlich nur beschränkt operieren. Um Seduktion als Phänomen innerhalb sozialer Systeme ansprechen zu können, müssen wir vielmehr versuchen, die speziellen Voraussetzungen aufzuzeigen, die einer Kommunikation, die auf seduktivpersuasive Beeinflussung abzielt, zugrunde liegen. Davon gilt es, Regelhaftigkeiten für eine ars seducendi abzuleiten, deren Anwendung sich nicht mehr unmittelbar dem Manipulationsvorwurf ausgesetzt sieht. Wir werden uns deshalb, nach Klärung der Grundbegriffe, zunächst klarmachen, was für Voraussetzungen für eine solche ars bestehen. Dann werden wir uns Greenes Verführertypen vornehmen und untersuchen, wo die Unterschiede zwischen Orator und Seduktor zu suchen sind.

Sales Secrets Roger Rankel, 2010-01-09 Was hat Georg Kofler, Multimillionär und Medienunternehmer, mit Designerin

und Geschäftsfrau Sarah Kern gemeinsam? Was verbindet Erfolgsmenschen wie Oliver Kahn, Rainhard Fendrich oder Boris Becker? Sie alle sind nicht nur High Performer, sondern auch geniale Verkäufer. Ihren Erfolgsgeheimnissen geht Roger Rinkel in diesem ungewöhnlichen und sehr persönlichen Buch auf den Grund. Der renommierte Experte für Sales und Marketing führte über Monate hinweg Gespräche mit Personen des öffentlichen Lebens, die außergewöhnlich erfolgreich sind. Aus diesen Interviews und zwei Jahrzehnten eigener Erfahrung im Verkauf hat Roger Rinkel zahlreiche Sales Secrets destilliert – Verkaufsgeheimnisse, die jeden Profi-Verkäufer begeistern werden, aber auch Lesern wichtige Impulse geben, die sich bisher gar nicht als Verkäufer gesehen haben. Denn jeder ist Verkäufer! Sales Secrets ist mehr als ein klassisches Verkäuferhandbuch. Rinkel entlarvt manchen Mythos (etwa die Mär vom Small Talk als bestem Gesprächseinstieg oder die abgedroschene These, „Wer fragt, der führt“) und bietet verblüffende neue Einsichten – eben echte „Secrets“!

Der perfekte Eroberer Maximilian Pütz, Arne Hoffmann, 2011-03-21 Der Verführungsratgeber mit Erfolgsgarantie! Wie spricht man beim Einkaufen eine Frau an, die einem außerordentlich gefällt? Wie gelangt man am geschicktesten an ihre Telefonnummer oder vereinbart ein Treffen, zu dem sie dann auch tatsächlich erscheint? Und wie landet man schließlich in ihrem Bett – oder dauerhaft an ihrer Seite? Flirt-Guru Maximilian Pütz präsentiert gemeinsam mit dem Geschlechterforscher Arne Hoffmann die sichersten Strategien der Eroberung und beweist, dass jeder Mann zum ultimativen Verführer werden kann. Ohne sich dabei zu verstellen und zu posen, sondern selbstbewusst und natürlich. Mit Erfolgsgarantie.

Die 24 Gesetze der Verführung Robert Greene, 2002

Die täglichen Gesetze des Erfolgs Robert Greene, 2022-01-23 Robert Greene, Nr.-1-»New York Times«-Bestsellerautor macht seit mehr als zwei Jahrzehnten Millionen Menschen die Weisheit und Philosophie der alten Denker zugänglich und zeigt ihnen den Weg zu mehr Wissen, Macht und Selbstvervollkommenung auf. In seinem neuen Buch bietet er seinen Lesern die Essenz aus seinen bisherigen Werken. Es sind 366 tägliche Gesetze, Rezepte für Erfolg im professionellen und privaten Bereich. Zudem steht jeder Monat im Zeichen eines grundlegenden Themas: Macht, Verführung, Überzeugungskraft, Strategie, menschliche Natur, Selbstbeherrschung, Psychologie, Führung oder Kreativität. »Tägliches Studium«, schrieb Leo Tolstoi 1884, »ist für alle Menschen notwendig.« Dieses Buch ist ein Mittel, um die Weisheiten zu verinnerlichen, die in Greenes Büchern enthalten sind – es lohnt sich, es ein Leben lang wieder und wieder zu lesen.

Die 24 Gesetze der Verführung Robert Greene, 2014

Statistik des Deutschen Reichs Germany. Statistisches Reichsamt, 1902

Allgemeine österreichische Gerichtszeitung, 1856

Neue freie Presse, 1874

Die 24 Gesetze der Verführung Robert Greene, 2017-01-13

Concordia, 1913

Neue Münchner Gerichts-Zeitung ,1895

Amtsblatt der Stadt Wien Wien,

Neuigkeits-Welt-Blatt ,1882

German books in print ,2002

Subject guide to German books in print ,1986

The Art Of Seduction Robert Greene,2010-09-03 A NEW ANGLE ON POWER FROM THE NEW YORK TIMES

BESTSELLING MASTER OF THE FORM 'Essential rules for the new Machiavellis' Daily Express 'Astonishing' The Times 'The modern Machiavelli' Daily Mail When raised to the level of art, seduction - an indirect and subtle form of power - has toppled empires, won elections and enslaved great minds. Immerse yourself in the twenty-four maneuvers and strategies of the seductive process, the ritual by which a seducer gains mastery over the object of their desire. Understand how to 'Poeticize Your Presence,' 'Keep them in Suspense - What Comes Next' and 'Master the Art of the Bold Move'. Every bit as essential as The 48 Laws of Power, The Art of Seduction is an indispensable primer of persuasion that reveals one of history's greatest weapons and the ultimate form of power.

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