

# Coca Cola Life Coca Cola

## BM King

The marketing mix of "Coca-Cola Life", 2016-05-12 Seminar paper from the year 2015 in the subject Business economics - Offline Marketing and Online Marketing, University of the Sunshine Coast Queensland, language: English, abstract: This report examines the marketing of Coca-Cola Life which is distributed by the Coca-Cola Company. The research draws attention to the company's background and evaluates the background of Coca-Cola Life. Further, it follows an analysis of the product in relation to the marketing mix theory and concepts. Thereby the focus is on the product, price and promotion. Finally, two innovative recommendations will be given, relating to the improvement of the sustainable aspects of Coca-Cola Life's marketing. In conducting this report only secondary research methodologies were used implementing resources such as using books and websites. In relation to the product life cycle it is evident that Coca-Cola Life is currently in the growth stage as it continues to increase sales. It is obvious that the product is within the category of non-durable goods. The 'core' product is a refreshing soft drink with a unique taste and 35% less sugar and kilojoules, sweetened with stevia as a natural source. The 'actual' product is a glass bottle with a brown liquid inside and a green label with a small leaf logo. The 'augmented' product is the actual product plus contact details of the company, a help line and a complaint phone service. Usually the price of a 600ml bottle of Coca-Cola Life is around \$3.50 which is positioned above the price of the direct competitor Pepsi True. Compared to indirect competitors the price is set in the upper margin. With regard to the promotion of Coca-Cola Life the Coca-Cola Company uses different ways to communicate the product whereby campaigns that wake emotions are currently at a premium. Evaluation of this product lead to the following recommendations: A weakness was identified in the ingredients. It is recommended that the ingredients should be mostly organic and the sugar should be completely removed in order to satisfy customer needs and wants. Special attention should be paid to the recycling system. It is recommended that the company target itself on reusable packaging instead of one-way drink packaging. Recommendations have been made to suggest that a more sustainable view of Coca-Cola Life and its environment could potentially increase market share and future profits.

**Coca Cola Life Branding. Marketing Mix**, 2018-07-04 Studienarbeit aus dem Jahr 2017 im Fachbereich BWL - Offline-Marketing und Online-Marketing, Note: 2,00, Universität Salzburg, Sprache: Deutsch, Abstract: Die folgende Studienarbeit behandelt das Thema Coca Cola Life, deren Markteinführung und den dazu verbundenen Marketing Mix (4P's). Im Jahr 2013

beschloss das Unternehmen Coca Cola, sein Produktportfolio zu erweitern. Zusätzlich zu seiner bisherigen Produktlinie, bestehend aus Coca Cola Classic, Coke Light und Coke Zero, fügte das Unternehmen ein neues Produkt ein: „Coke Life“. Dieser hatte im Vergleich zu Coca Cola & Coke Zero einen wesentlichen Unterschied. Es besitzt einen ziemlich geringeren Zuckeranteil (35%). Doch weshalb sollte „The Coca-Cola Company“, kurz TCCC, dieses neue Erfrischungsgetränk dem Sortiment hinzufügen wollen, obwohl der Markt bereits von großer Konkurrenz geprägt ist und TCCC mit Coca Cola, Coke Zero & Coke Light bereits drei Top Marken aufgestellt hat? Mit dieser Frage werden wir uns im Laufe unserer Präsentation beschäftigen.

*The Marketing Mix of Coca-Cola Life* Anonym, 2016-05-13 Seminar paper from the year 2015 in the subject Business economics - Marketing, Corporate Communication, CRM, Market Research, Social Media, University of the Sunshine Coast Queensland, language: English, abstract: This report examines the marketing of Coca-Cola Life which is distributed by the Coca-Cola Company. The research draws attention to the company's background and evaluates the background of Coca-Cola Life. Further, it follows an analysis of the product in relation to the marketing mix theory and concepts. Thereby the focus is on the product, price and promotion. Finally, two innovative recommendations will be given, relating to the improvement of the sustainable aspects of Coca-Cola Life's marketing. In conducting this report only secondary research methodologies were used implementing resources such as using books and websites. In relation to the product life cycle it is evident that Coca-Cola Life is currently in the growth stage as it continues to increase sales. It is obvious that the product is within the category of non-durable goods. The 'core' product is a refreshing soft drink with a unique taste and 35% less sugar and kilojoules, sweetened with stevia as a natural source. The 'actual' product is a glass bottle with a brown liquid inside and a green label with a small leaf logo. The 'augmented' product is the actual product plus contact details of the company, a help line and a complaint phone service. Usually the price of a 600ml bottle of Coca-Cola Life is around \$3.50 which is positioned above the price of the direct competitor Pepsi True. Compared to indirect competitors the price is set in the upper margin. With regard to the promotion of Coca-Cola Life the Coca-Cola Company uses different ways to communicate the product whereby campaigns that wake emotions are currently at a premium. Evaluation of this product lead to the following recommendations: A weakness was identified in the ingredients. It is recommended that the ingredients sho

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In a time characterized by interconnectedness and an insatiable thirst for knowledge, the captivating potential of verbal expression has emerged as a formidable force. Its capability to evoke sentiments, stimulate introspection, and incite profound transformations is genuinely awe-inspiring. Within the pages of "**Coca Cola Life Coca Cola**," a mesmerizing literary creation penned by way of a celebrated wordsmith, readers embark on an enlightening odyssey, unraveling the intricate significance of language and its enduring effect on our lives. In this appraisal, we shall explore the book's central themes, evaluate its distinctive writing style, and gauge its pervasive influence on the hearts and minds of its readership.

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#### **Table of Contents Coca Cola Life Coca Cola**

1. Understanding the eBook Coca Cola Life Coca Cola
  - The Rise of Digital Reading Coca Cola Life Coca Cola
  - Advantages of eBooks Over Traditional Books
2. Identifying Coca Cola Life Coca Cola
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Coca Cola Life Coca Cola
  - User-Friendly Interface
4. Exploring eBook Recommendations from Coca Cola Life Coca Cola
  - Personalized Recommendations
  - Coca Cola Life Coca Cola User Reviews and Ratings
  - Coca Cola Life Coca Cola and Bestseller Lists

- 
5. Accessing Coca Cola Life Coca Cola Free and Paid eBooks
    - Coca Cola Life Coca Cola Public Domain eBooks
    - Coca Cola Life Coca Cola eBook Subscription Services
    - Coca Cola Life Coca Cola Budget-Friendly Options
  6. Navigating Coca Cola Life Coca Cola eBook Formats
    - ePub, PDF, MOBI, and More
    - Coca Cola Life Coca Cola Compatibility with Devices
    - Coca Cola Life Coca Cola Enhanced eBook Features
  7. Enhancing Your Reading Experience
    - Adjustable Fonts and Text Sizes of Coca Cola Life Coca Cola
    - Highlighting and Note-Taking Coca Cola Life Coca Cola
    - Interactive Elements Coca Cola Life Coca Cola
  8. Staying Engaged with Coca Cola Life Coca Cola
    - Joining Online Reading Communities
    - Participating in Virtual Book Clubs
    - Following Authors and Publishers Coca Cola Life Coca Cola
  9. Balancing eBooks and Physical Books Coca Cola Life Coca Cola
    - Benefits of a Digital Library
    - Creating a Diverse Reading Collection Coca Cola Life Coca Cola
  10. Overcoming Reading Challenges
    - Dealing with Digital Eye Strain
    - Minimizing Distractions
    - Managing Screen Time
  11. Cultivating a Reading Routine Coca Cola Life Coca Cola
    - Setting Reading Goals Coca Cola Life Coca Cola
    - Carving Out Dedicated Reading Time
  12. Sourcing Reliable Information of Coca Cola Life Coca Cola
    - Fact-Checking eBook Content of Coca Cola Life Coca Cola
    - Distinguishing Credible Sources
  13. Promoting Lifelong Learning
    - Utilizing eBooks for Skill Development
    - Exploring Educational eBooks
  14. Embracing eBook Trends
    - Integration of Multimedia Elements
    - Interactive and Gamified eBooks

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