

Merchandising Math For Retailing

Leo Gafney

Merchandising Mathematics for Retailing Cynthia R. Easterling, Ellen L. Flottman, Marian H. Jernigan, Beth ES Wuest, 2012-03-14 Written by experienced retailers, *Merchandising Mathematics for Retailing*, 5/e introduces students to the essential principles and techniques of merchandising mathematics, and explains how to apply them in solving everyday retail merchandising problems. Instructor- and student-friendly, it features clear and concise explanations of key concepts, followed by problems, case studies, spreadsheets, and summary problems using realistic industry figures. Most chapters lend themselves to spreadsheet use, and skeletal spreadsheets are provided to instructors within the Instructor's Manual. This edition is extensively updated to reflect current trends, and to discuss careers from the viewpoint of working professionals. It adds 20+ new case studies that encourage students to use analytic skills, and link content to realistic retail challenges. This edition also contains a focused discussion of profitability measures, and an extended discussion of assortment planning.

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professionals. It adds 20+ new case studies that encourage students to use analytic skills, and link content to realistic retail challenges. This edition also contains a focused discussion of profitability measures, and an extended discussion of assortment planning.

A Practical Approach to Merchandising Mathematics Linda M. Cushman, 2011 A Practical Approach to Merchandising Mathematics, Revised 1st Edition, is dedicated to helping students master the mathematical concepts, techniques, and analysis utilized in the merchandise buying and planning process. Students will review basic maths concepts; learn how to use typical merchandising forms; become familiar with the application of computerized spreadsheets in retailing; and recognize the basic factors of buying and selling that affect profit. This peer-reviewed new edition of the text brings together assortment planning, vendor analysis, markup and pricing, and terms of sale into one comprehensive resource for students who will be involved with the activities of merchandise buying in the retail industry. Introducing A Practical Approach to Merchandising Mathematics STUDIO--an online tool for more effective study! Study smarter with self-quizzes featuring scored results and personalized study tips Review concepts with flashcards of terms and definitions Access downloadable spreadsheets and tables illustrating operational results, inventory and merchandise plans Test your knowledge with review exercises covering key text concepts Redeeming the code inside this card will give you full access to the content previously contained on the DVD or CD packaged with this book This bundle includes A Practical Approach to Merchandising Mathematics Revised First Edition and A Practical Approach to Merchandising Mathematics STUDIO Access Card.

Merchandising Mathematics for Retailing Cynthia R. Easterling, Ellen Flottman, Marian H. Jernigan, 1984-01-01 This book provides readers with a firm foundation in the principles and techniques of real-world merchandising mathematics and shows them how to apply these fundamentals to solving specific, everyday retail merchandising problems. Throughout, clear, concise explanations of concepts are followed by step-by-step example problems, practice problems using realistic industry figures, and selected answers. Includes suggestions for working some problems on a computer spreadsheet. Features a review of basic mathematics, decimals, percents, fractions, and highlighted formulas. Basic Merchandising Mathematics. Profitability. Cost of Merchandise Sold. Markup as a Merchandising Tool. Retail Pricing for Profit. Inventory Valuation. The Collar Merchandise Plan. Dollar Open-to-Buy. Performance Measures. For Retail Executives and Buyers in training and Small Storeowners.

Merchandising Math For Retailing, 4/E Easterling, 2008-09

Mathematics for Retail Buying Bette K. Tepper, Marla Greene, 2016-03-10 Revised edition of Mathematics for retail buying, 2014.

Practical Merchandising Math Leo Gafney, 1996-01-12 It's easier than you think to perform every retail math calculation quickly, accurately, and with confidence Mathematics is an essential tool for determining every

financial arrangement important to a retail business. Whether you're buying merchandise, figuring business expenses, pricing merchandise, or recording transactions, a solid working knowledge of practical calculating procedures is indispensable. But don't worry, we're not talking algebra, trigonometry, or calculus--just simple arithmetic you can perform using a calculator. Practical Merchandising Math helps you teach yourself all the math you need to succeed in the retail industry. You'll learn to calculate markon, markup, and markdown; plan net sales, purchases, and stock turnover; and determine expenses and gross margin. You'll also learn the meanings of important terms and discover how the four retail areas where math is required--buying, selling, expenses, and record-keeping--are interrelated. This easy-to-use guide * Covers all financial considerations relevant to costing and pricing merchandise * Includes sample calculations with solutions * Features handy, quick-reference charts for standard markon percentages * Presents material in short sections followed by self-check practice exercises Don't let math phobia become a roadblock on your way to retail success. Develop the skills you need, quickly and easily, with the help of Practical Merchandising Math.

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Hoffman, 2012-01-11 This is a student supplement associated with: Fundamentals of Merchandising Math and Retail Buying, 1/e Angella Hoffman 0132724146

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A Practical Approach to Merchandising Mathematics Linda M Cushman, 2009-01-01 - Basic Math Concepts - Factors Affecting Profit - Cost of Merchandise and Terms of Sale - Reductions - Calculating Basic Markup - Markup and Pricing Strategy - Valuation of Retail Inventory - Six-Month Plans - Purchase Performance and Profitability - Interviews with industry professionals on practical application topics like keys to anticipating stock turn, trend spotting, and timing - CD-ROM includes templates for specific computer spreadsheet problems and cases - Real-world examples, store forms to compute practice problems - Industry terminology and data reflected throughout the text and in the practice problems - Easy-to-follow,

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Mathematics for Retail Buying Bette K. Tepper, Marla Greene, 2016 'Mathematics for Retail Buying' introduces merchandising and retailing students to the most important concepts in retail math through step-by-step examples with practice problems and solutions.

Merchandising Mathematics Antigone Kotsiopulos, Jikyeong Kang-Park, 1998 This textbook/workbook/software program is aimed at students and retail personnel who use merchandising math. Beginning with markups and markdowns and ending with profit-and-loss statements, the text covers concepts of increasing difficulty. Easy-to-follow presentations give the reasons for using each mathematical concept and explain the derivations of the formulas, step-by-step. The primary formulas are highlighted. The presentation of each basic concept includes a set of assignment problems in both the text and software for practice. Instructor's Guide describes and explains the organization and elements of the text, showing how to use the software in combination with the text. It provides solutions to all assignments, general overviews to the chapters, objectives, key terms, additional learning activities, quizzes, and test banks. Examples from the pages of WWD and other Fairchild publications show real life situations in which the mathematical concepts are applied. A special bonus is a set of transparency masters that aid the instructor in presenting the major mathematical concepts in the classroom.

Mathematics for Retail Buying Bette K. Tepper, 2013-07-31 This best-selling textbook meets the needs of students who will be directly or indirectly involved in the activities of merchandising and buying at the retail level. Mathematics for Retail Buying explains the essential concepts, practices, procedures, calculations, and interpretations of figures that relate to

producing profitable retail buying and selling operations. Now in its seventh edition, the text has been reorganized and expanded to provide real world examples that reflect current industry practices and trends. A companion CD-ROM, now containing all practice problems from the text, allows hands-on practice computing retail buying functions and setting up formulas in spreadsheet format. PLEASE NOTE: Purchasing or renting this ISBN does not include access to the STUDIO resources that accompany this text. To receive free access to the STUDIO content with new copies of this book, please refer to the book + STUDIO access card bundle ISBN 9781501395314. STUDIO Instant Access can also be purchased or rented separately on BloomsburyFashionCentral.com.

Math for Merchandising Evelyn C. Moore, 2005 This book takes users step by step through the concepts of merchandising math. It is organized so that the chapters parallel a career path in the merchandising industry. The book begins with coverage of fundamental math concepts used in merchandising and progresses through the forms and math skills needed to buy, price, and re-price merchandise. Next readers learn the basics of creating and analyzing six-month plans. The final section of the book introduces math and merchandising concepts that are typically used at the corporate level. For individuals pursuing a career in merchandising.

Merchandising Mathematics Meridith Paidar, 1994 This guide of practical and proven math techniques for the retailer, vendor, or student of merchandizing combines retailer and vendor experience with real-world examples, formulas, and forms for all sizes of operations. The building block format allows readers to gradually build knowledge, understanding, and skill regarding the mechanics involved in profitable merchandising.

Merchandising Math Doris H. Kincade, Fay Gibson, Ginger Woodard, 2004 For Sophomore and Junior level courses in Retail Mathematics, and Buying and Merchandising. This book introduces students to the concepts of financial management for the merchandising of fashion goods. Covering basic financial skills needed to succeed when planning, procuring and selling fashion goods, the text provides an integrated presentation of merchandising principles, mathematical formulas and real world applications. It is designed to help students understand the underlying principles behind decisions and apply these principles to multiple store situations. The book begins with the basic markup concepts and single unit, three variable spreadsheets and builds the information to complex assortment plans and multi-column/multi-row spreadsheets.

Merchandising Mathematics Patrick A. Carlo, Dennis H. Murphy, 1967

Mathematics for Retail Buying 6th Edition Bette K. Tepper, 2008-02-01 This popular workbook meets the needs of students who will be directly or indirectly involved in the activities of merchandising and buying at the retail level. Bette K. Tepper continues to explain the essential concepts, practices, procedures, calculations, and interpretations of figures that relate to the many factors that produce profit.

Mathematics of Retail Merchandising Bernard P. Corbman, 1952

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